### HEALTH INTERVENTION OPPORTUNITIES USING SOCIAL MEDIA ANALYTICS AND BEHAVIORAL SCIENCE THEORY

Lourdes S. Martinez San Diego State University August 1, 2016

### **BEHAVIOR AND HEALTH**

- Behavior plays key role in death and disease (Danaei et al, 2009) of individuals and others
  - Tobacco
  - Diet
  - Exercise
  - Sexual behavior
  - Avoidable injuries

### **BEHAVIOR CHANGE INTERVENTIONS**

- Require clear understanding of behavior and how to influence it (Glanz & Bishop, 2010)
- When effective, interventions that target behavior help
  - Maintain or improve health
  - Reduce risk of disease
  - Manage disease and health-related conditions

### INTERVENTIONS AND SOCIAL MEDIA

- Increasingly popular platform for intervention (Hamm et al, 2013) with several benefits (Moorhead, 2013)
  - Cost-effective approach for promoting user interaction
  - Peer-to-peer support
  - Access to health interventions

#### **BEHAVIORAL SCIENCE THEORY**

- Research area drawing from across several disciplines (e.g., communication, health, sociology, psychology, marketing, and economics)
- Empirical evidence in support of using behavioral science theory to improve intervention effectiveness (Glanz & Bishop, 2010)
- Use in tandem with social media analytics relatively unexplored

#### **REASONED-ACTION APPROACH**



(adapted from Fishbein & Ajzen, 2010)

- Identify and target strongest determinant of intention
  - Pro vs. anti social media messages
  - Sort according to attitudinal, normative, or efficacy components
  - Plot social media messages in geospatial context
  - Compare with existing data on current rates of disease outbreaks
  - Examine nature and density of social media messages and if they correspond with geographical areas with higher rates of disease

### ATTITUDINAL CONTENT





#### New evidence every day to prove that #vaccineswork ...

11:18 AM - 1 Jul 2016



### ATTITUDINAL CONTENT





### Opponents of **#vaccines** won't admit how dangerous are the diseases. **#vaccineswork**

#### Dr. Richard Pan @DrPanMD

**1**7

A physician describes his patient's death from #diphtheria. #VaccinesWork #EveryChildNeeds

"I have seen deaths..... fb.me/2mM9NAQNo



5:18 AM - 27 Jun 2016

### NORMATIVE CONTENT





#### Yeah for dads who make #vaccineswork



**BID Initiative** @BIDInitiative

A father brings his son to the children's clinic for immunizations at Linda Clinic in Livingstone, Zambia.

RETWEETS	LIKES 3		2 🛃 🌉 🍪 🌊 🧟
9:53 PM - 2	86 Jul 2016		
•	<b>1</b> 6	• 3	•••

### NORMATIVE CONTENT



Rhona Applebaum @RhonaA\_PhD



"Measles...highly contagious & preventable...eradicated in US in 2000" But when folks don't vaccinate > #vaccineswork



#### Arizona now has largest measles outbreak in U.S.

Health officials in Arizona attribute the largest current measles outbreak in the United States in part to the refusal of some workers at a federal immigration detention center to get vacci...

latimes.com



### EFFICACY CONTENT



Andrea Westby @AndreaWestbyMD



Some helpful tips here. Important info to know bc #vaccineswork - don't not give them bc worried about pain!

NPR Health News @NPRHealth Parents Can Help Reduce Pain And Anxiety From Vaccinations n.pr/29NU7RH						
RETWEET	LIKE <b>1</b>					
8:13 AM - 12 Jul 2016						
4	<b>13</b> 1	♥ 1 •••				

#### EFFICACY CONTENT





#### Don't know if your child is #uptodate on #vaccines? We can help. #vaccineswork #pediatric #pediatrician



- Identify and target underlying beliefs of primary determinant of intention
  - Look for patterns in message strategies and argumentation that coincide with geographical areas of higher compliance and less outbreaks
  - Compare to patterns of message strategies and argumentation that consistent with geographical areas of lower compliance and more outbreaks

- Deciding whether to intervene or not
  - Change attitude/norms/efficacy?
  - Remove environmental barriers?
  - Launch reinforcement intervention?

#### INTENTION-BEHAVIOR MATRIX

	Performance of Recommended Behavior				
		NO	YES		
Intention to Perform Recommended Behavior	NO	Change outcome, normative, and self- efficacy beliefs	Change outcome, normative, and self-efficacy beliefs		
	YES	Improve skills. Reduce/help overcome environmental barriers	No intervention or launch reinforcement intervention to maintain desirable behavior		

(adapted from Fishbein & Cappella, 2006)



Pine Valley



### CONCLUSION

- Reasoned-action approach and social media analytics
  - Potential to identify opportunities for intervention and communities at most need
  - More research needed to determine added value over existing methods

#### REFERENCES

- Danaei, G., Ding, E. L., Mozaffarian, D., Taylor, B., Rehm, J., Murray, C. J., & Ezzati, M. (2009). The preventable causes of death in the United States: comparative risk assessment of dietary, lifestyle, and metabolic risk factors. *PLoS Med*, *6*(4), e1000058.
- Fishbein, M., & Cappella, J. N. (2006). The role of theory in developing effective health communications. *Journal of Communication*, *56*(s1), S1-S17.
- Fishbein, M., & Ajzen, I. (2010). Prediction and change of behavior: The reasoned action approach.
- Glanz, K., & Bishop, D. B. (2010). The role of behavioral science theory in development and implementation of public health interventions. *Annual Review of Public Health*, *31*, 399-418.
- Hamm, M. P., Chisholm, A., Shulhan, J., Milne, A., Scott, S. D., Given, L. M., & Hartling, L. (2013). Social media use among patients and caregivers: a scoping review. *BMJ open*, *3*(5), e002819.
- Moorhead, S. A., Hazlett, D. E., Harrison, L., Carroll, J. K., Irwin, A., & Hoving, C. (2013). A new dimension of health care: systematic review of the uses, benefits, and limitations of social media for health communication. *Journal of Medical Internet Research*, *15*(4), e85.