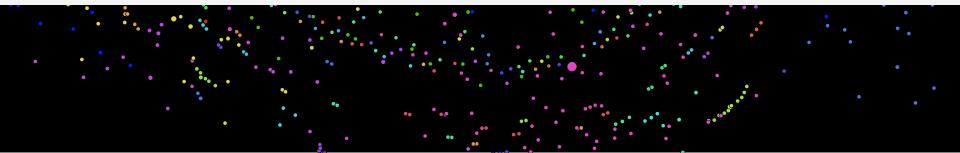


# **Report for M<sup>3</sup>D Model & its Implications**

Brian H. Spitzberg School of Communication SDSU January 1, 2015



Spatiotemporal Modeling of Human Dynamics Across Social Media and Social Networks Interdisciplinary Behavioral and Social Science Research, National Science Foundation





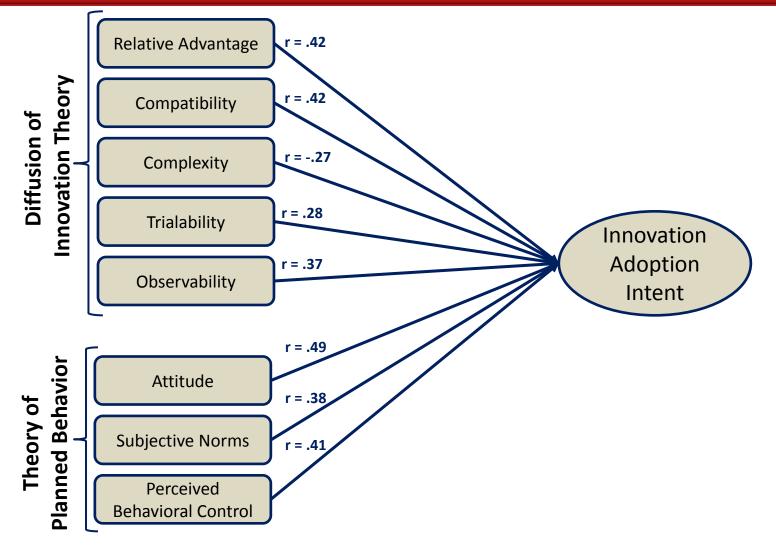
# Sir Karl Popper:

- "It is easy to obtain confirmations, or verifications, for nearly every theory—if we look for confirmations.
- Confirmations should count only if they are the result of risky predictions;...
- Every 'good' scientific theory is a prohibition: it forbids certain things to happen. The more a theory forbids, the better it is." (Selections, 1980, p. 167)



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## THEORETICAL PREDICTORS OF INNOVATION ADOPTION:



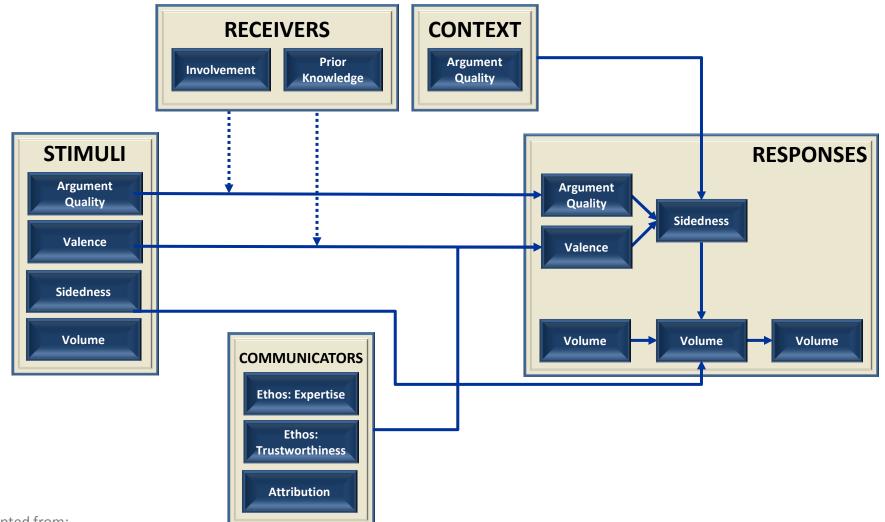
Adapted from:

Weigel, F. K., Hazen, B. T., Cegielski, C. G., & Hall, D. J. (2014). Diffusion of innovations and the theory of planned behavior in information systems research: A metaanalysis. *Communications of the Association for Information Systems*, 34(31), 619-636.

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## MODEL OF e-Word-of-Mouth (e-WOM) Diffusion:



Adapted from:

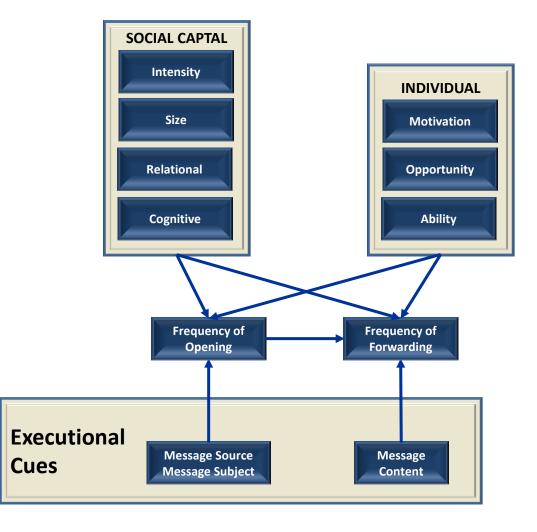
Cheung, C. M. K., & Thadani, D. R. (2012). The impact of electronic word-of-mouth communication: A literature analysis and integrative model. *Decision Support Systems*, *54*, 461-470. doi: 10.1016/j.dss.2012.06.008

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## MODEL OF e-WOM DIFFUSION:

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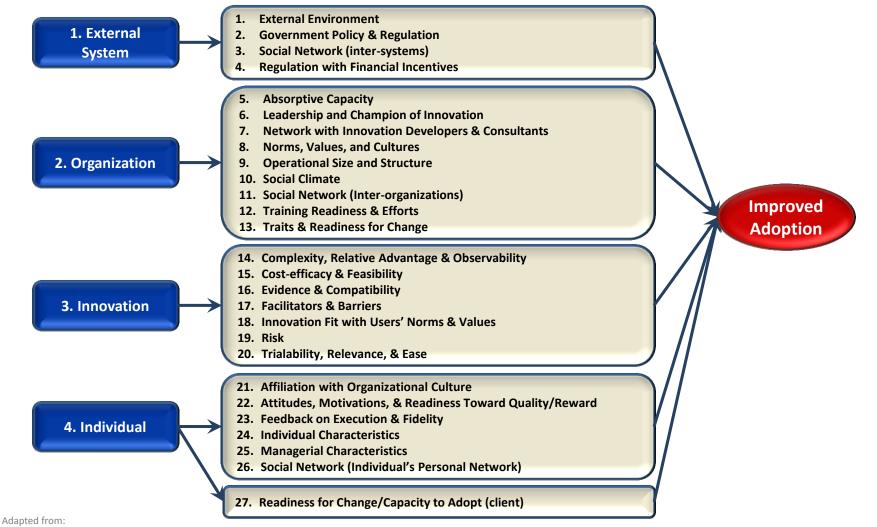


Adapted from:

José-Cabezudo, R. S. & Camarero-Izquierdo, C. (2012). Determinants of opening-forwarding e-mail messages. *Journal of Advertising, 41*, 97-112. doi: 10.2753/JOA0091-3367410207



## MULTI-LEVEL MODEL OF INNOVATION ADOPTION:

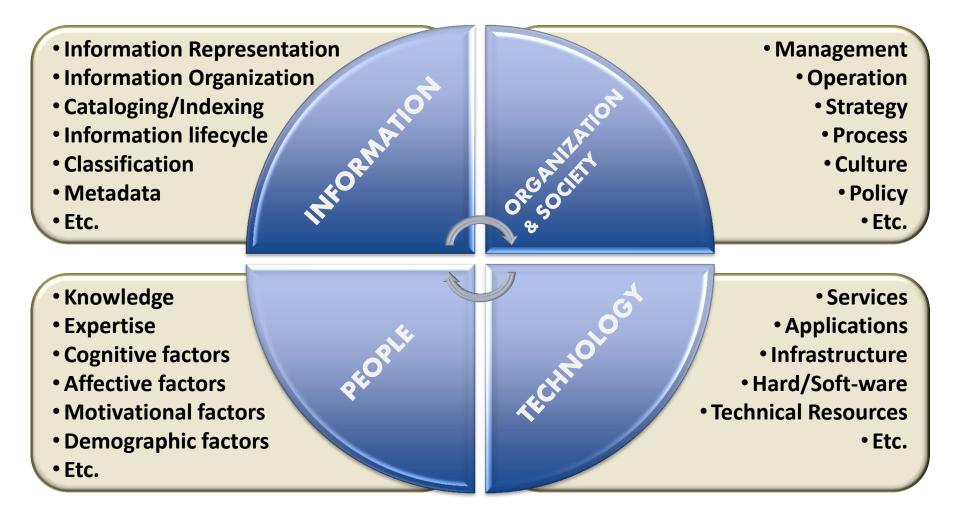


Chor, K. B., Wisdom, J. P., Olin, S. S., Hoagwood, K. E., & Horwitz, S. M. (2014). Measures for predictors of innovation adoption. Administration And Policy In Mental Health And Mental Health Services Research, doi:10.1007/s10488-014-0551-7

• Wisdom, J. P., Chor, K. B., Hoagwood, K. E., & Horwitz, S. M. (2014). Innovation adoption: A review of theories and constructs. Administration And Policy In Mental Health And Mental Health Services Research, 41(4), 480-502. doi:10.1007/s10488-013-0486-4



## MULTI-LEVEL INFORMATION MODEL OF SOCIAL COMMERCE:



Adapted from:

Wang, C., & Zhang, P. (2012). The evolution of social commerce: The people, management, technology, and information dimensions. *Communications of the Association for Information Systems*, *31*, 105-127.



## MEMES & EVOLUTION—BASIC AXIOMS:

Meme: A *meme* is an act or meaning structure that is capable of *replication*, which means imitation (Dawkins, 1976), requiring:

- Variation
- Selection
- Retention

"memes are remixed and iterated messages which are rapidly spread by members of participatory digital culture" (Wiggins & Bowers, 2014, p. 18)



## MEMES & EVOLUTION—BASIC AXIOMS:

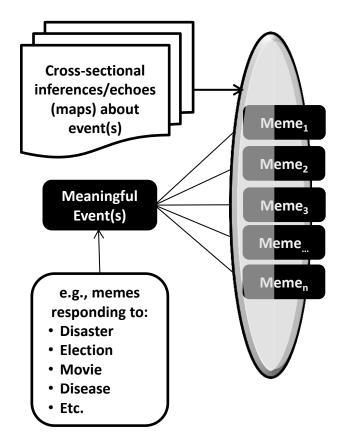
# Asymmetric adaptiveness: "selfishness [i.e., competitiveness] beats altruism within groups. Altruistic groups beat selfish groups. Everything else is commentary" (Wilson & Wilson, 2007).

Scholars are working out the algorithms for modeling meme competition (e.g., Wei et al., 2013; Weng et al., 2012)



## TYPES OF MEMETIC DIFFUSION PATTERNS:

**Evenemic diffusion:** event-generated diffusion of memes linked to the event or experience, in which events stimulate similar textual expressions about the experience of an event or set of events (e.g., flu tweets; Nagel et al., 2013).



The amount of rain positively predicts social network posts about the rain (Coviello, Fowler, & Franceschetti, 2014)

From: the from *evenire:* Latin *ex-* "out" and *venire* "to come out, happen, result"

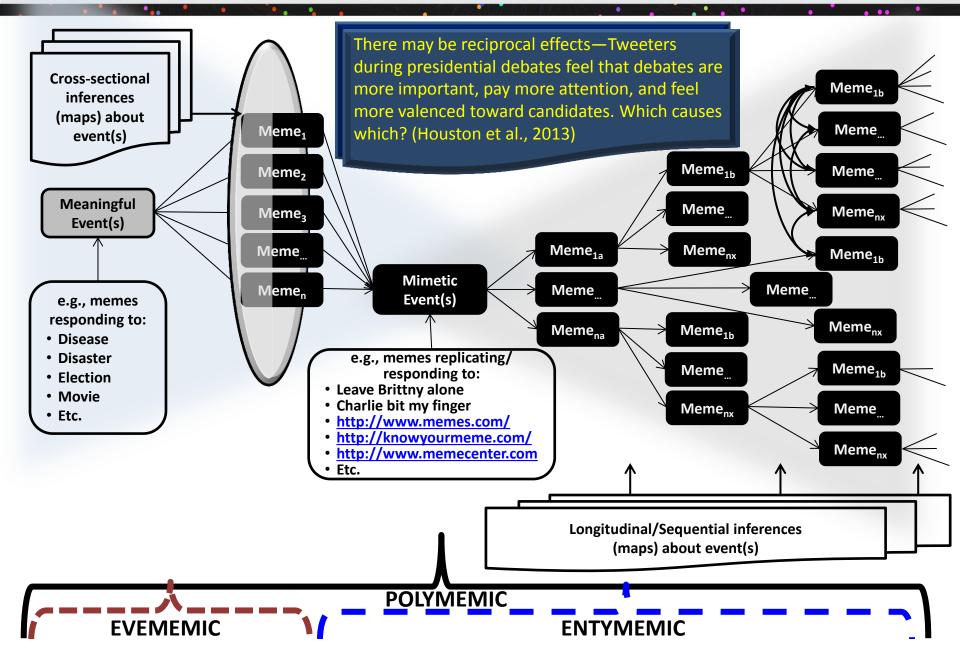


## TYPES OF MEMETIC DIFFUSION PATTERNS:

**Etymemic diffusion:** meme-generated diffusion of directly linked memes in which an original meme Meme<sub>1</sub> generates further directly linked memes resulting in a sort of genetic speciation of a given textual form over time Meme (e.g., the riot kiss, Hahner, 2013). Meme Meme<sub>1b</sub> Meme Meme Meme<sub>1a</sub> Meme Meme<sub>1h</sub> Mimetic Meme Meme Event(s) Memenx Meme Meme<sub>na</sub> e.g., memes replicating/ Meme<sub>1b</sub> Meme responding to: Leave Brittny alone Charlie bit my finger Memenx Meme http://www.memes.com/ http://knowvourmeme.com/ Meme<sub>nx</sub> http://www.memecenter.com Etc. Longitudinal/Sequential inferences (maps) about event(s)

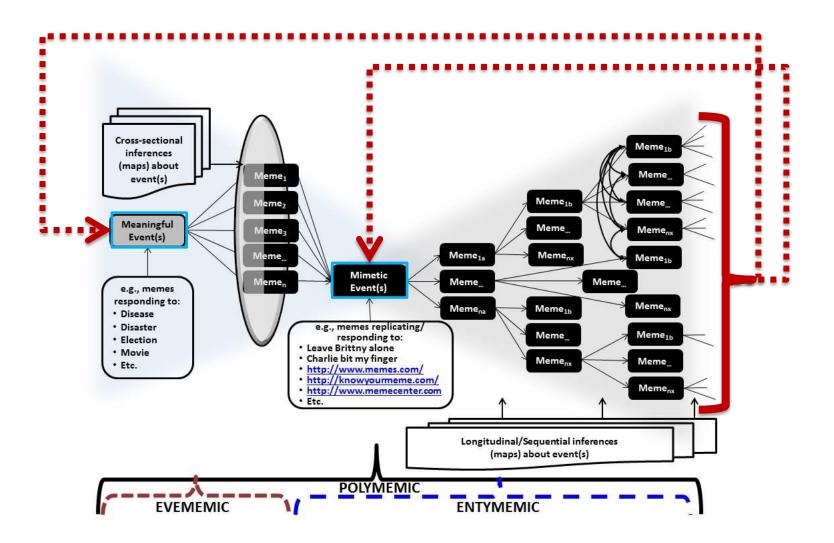
From: the Greek *etymon*—"true sense" + *logia* "study of, a speaking of")







### POLYMEMIC FEEDBACK ASPECTS OF MEMETIC DIFFUSION PATTERNS:



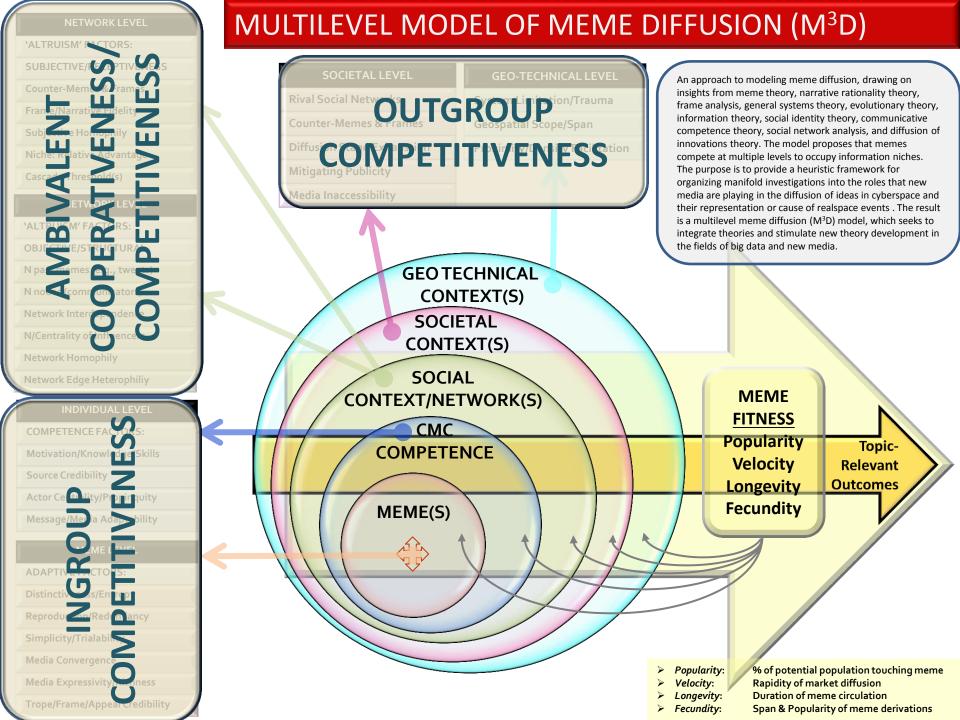
## APOTHECARY CABINET:

There is structural hierarchy, but some flexibility in regard to which drawer goes where, and more importantly, what goes into each drawer.









#### NETWORK LEVEL

'ALTRUISM' FACTORS:

SUBJECTIVE/RECEPTIVENESS

Counter-Memes & Frames

Frame/Narrative Fidelity

Subjective Homophily

Niche: Relative Advantage

Cascade Threshold(s)

#### NETWORK LEVEL

'ALTRUISM' FACTORS:

OBJECTIVE/STRUCTURAL

N past memes (e.g., tweets)

N nodes (communicators)

Network Interdependence

N/Centrality of Influencers

Network Homophily

Network Edge Heterophin,

#### INDIVIDUAL LEVEL

COMPETENCE FACTORS:

Motivation/Knowledge/Skills

Source Credibility

Actor Centrality/Propinquity

Message/Media Adaptability

#### MEME LEVEL

a

ADAPTIVE FACTORS:

Distinctiveness/Entropy

Reproduction/Redundancy

Simplicity/Trialability

Media Convergence

Media Expressivity/Richness

#### Trope/Frame/Appeal Credibility

## MULTILEVEL MODEL OF MEME DIFFUSION (M<sup>3</sup>D)

SOCIETAL LEVEL	GEO-TECHNICAL L	EVEL		
Rival Social Networks System Limitation/		uma		
Counter-Memes & Frames Geospatial Scope/Sp		1		
Diffusion Stage Exhaustion Prox "W/Density F		litation		
Mitigating Publicity		1. Size: N Sde	vices/people touched	by meme
Media Inaccessibility		2. Velocity.	ate/hour	(asymptote)
Frequency of online [Face Acro connected users (Sm Generally, larger opinionated neight	inc	model when	r adoption is mo ed at both city a including homo ship distance (p	ore accurately and national levels
Integrating Social Informator Processing (SIP) theory with networks reveals 6 motive differentially 'fit' for differ network ties (Contractor 8 2014) Nether (Couces & May2III), 2 2014) Nether (Couces & May2III), 2 2014)	tion th social es that are ential & DeChurch,		EFFICACY Popularity Velocity Longevity Fecundity	Outcome(s) of interest
		<ul> <li>Popularity:</li> <li>Velocity:</li> <li>Longevity:</li> <li>Fecundity:</li> </ul>	Rapidity of market Duration of meme	

#### NETWORK LEVEL

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Media Convergence

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Trope/Frame/Appeal Credibility

# MULTILEVEL MODEL OF MEME DIFFUSION (M<sup>3</sup>D)

SOCIETAL LEVEL

GEO-TECHNICAL LEVEL

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#### Anti-vax web tactics (Kata, 2012):

"in a network of almost 40,000 opinionate or s of an online social media service, there was significant, information flow between users who shared the same sentiments than expected if the sentiments were randomly distributed. We also found that most communities were dominated by either positive or negative sentiments towards the novel vaccine" (Salathé & Khandelwal, 2011, p. 3)



Cognitive heuristics bias processing of online VAX messages, thereby reducing VAX confidence (Smith et al., 2013)

2012, p. 304)

al., 2002; see also: Lau et al., 2012)

Boustic agency of vax ↑ belief in mandatory vaccination policies (Bell et al., 2014)

Perceiving a long distance as a barrier to vax ↓ actual vaccination status (Danis et al., 2010)

MEME <u>EFFICACY</u> Popularity Velocity Longevity Fecundity

Popularity:% of potential population touching memeVelocity:Rapidity of market diffusionLongevity:Duration of meme circulation

Fecundity: Span & Popularity of meme derivations



## MEMES & EVOLUTION—BASIC AXIOMS:

# Meme: Recent revivals and reconsiderations of memes and memetic theory:

- Shifman, L. (2013). Memes in a digital world: Reconciling with a conceptual troublemaker. *Journal of Computer-Mediated Communication*, 18, 362-377. [identifies 4 approaches to online memes, and 3 dimensions: content, form, stance, or communication]
- Simmons, J., et al. (2014). The universal principles of evolution. *World Futures, 70*, 426-441. [argues for the literal parallel between genes and memes as analogous processes of information transfer]
- Wiggins, B. E. & Bowers, G. B. (2014). Memes as genre: A structurational analysis of the memescape. *New Media & Society*, published online first [describes meme evolution stages of maintenance, elaboration, and modification]



## MEMETYPES (ala McFedries, 2011):

- 1. Active meme v. latent meme: An active meme affects host behavior, v. a meme that has no obvious effect. A host that is negatively affected has a *meme allergy*, and if destructive, it is a *memoid*. When prior infection inoculates against further effect, it is an *immuno-meme*.
- 2. Grassroots meme: Memes generated by 'ordinary users' (v. celebrity or organization). Faked grassroots memes are *astroturf memes*.
- **3. Comemes**: Memes that evolve alongside or in concert with, larger memes. If the relationship is cooperative or symbiotic, it is a *symmeme*.
- 4. Bait v. Hook Memes: Bait memes offer an incentive for its adoption, and hook memes cause the adopted meme to replicate (e.g., Christianity [main] carries with it the bait meme of an afterlife, and once adopted, the spreading of the gospel is incentivized [hook meme]).
- 5. Memeplex: A constellation of memes with stable main memes and affiliated comemes.
- 6. Memetic hubs: Forums or groups that are prolific meme generators or amplifiers. Such hubs tend to specialize in phrasal templates or image macros that facilitate mass meme generation.
- 7. Meme hack: Modification of an ad or meme, often with intent to subvert (e.g., Ebola for Coke insignia)
- 8. Zombie Lie: A false meme that continues to replicate.



## **CONSTRUCTS, RELEVANCE & EXEMPLARS:**

- **1. Redundancy-repetition**: For example, the degree to which retweeting a movie title appears to positively reinforce further retweeting of that movie title.
- 2. Digital divide deficits: For example, the degree to which poor (low SES) geographic areas are less likely to request personal exemptions to vaccines (because they are more networked into media-biased views of vaccines? Because wealthy are more likely to put their children into charter schools, which reflect a higher priority on individual choice and freedom from government control?)
- **3. N past resonant memes**: For example, did "Jasmine Revolution" morph into "Arab Spring"
- **4.** Narrative or frame fidelity (resonance): For example, do certain search (ontology) terms "linguistically mark" resonant narratives and themes of militias, hate groups, etc.?
- 5. Subjective homophily or cohesiveness: Do hate, militia, and white supremacy groups (or 911 conspiracists, Obama a Muslim, and vaccination parental exception groups) swap (e.g., anti-government) memes?
- 6. N counter-memes: For example, do such groups create a consistent and resonant set of memes about groups with contrary values as a way of marking their groupness and "usversus-them" ideologies (and thus, homophily)?
- **7. Earlier stages of adoption:** Do movie title memes reveal a prototypical diffusion stage evolution?



## **CONSTRUCTS, RELEVANCE & EXEMPLARS:**

- **9. Agenda-setting promotion:** Do tweets about movies reveal responsiveness to studio promotional events?
- **10. Rival social or media networks:** i.e., niche availability; for example, are anti-vaccination tweets "muted" or counteracted by government health communication campaigns?
- 11. Counter-memes and frames: Are some memes counteracted by being taken over by new memes—e.g., Do we forget about Libya and Anthony Wiener because of an NSA leak?
- **12. Later stages of diffusion adoption:** Given that in later stages of diffusion there is "less information space" (niche) for (innovation) diffusion adoption, does this explain the decline of most memes (e.g., candidacy memes, "Arab Spring," etc.)?
- **13. Geospatial span or scope of resonance:** Demonstrating that searches for Mayoral names or candidate names during a regional primary are geospatially differentiated.
- **14. Proximity facilitation:** Does the tendency of homophily bring similar kinds of people into geographic areas (e.g., wealthier neighborhoods) and thereby reinforce denser social networks and certain memes (e.g., anti-vaccination)?
- **15. Popularity:** e.g., the number of tweets
- **16. Velocity:** e.g., how rapidly tweets or web content spreads
- **17.** Longevity: e.g., how long a meme (e.g., movie title meme) continues being popular
- **18. Fecundity:** e.g., how many derivations of a given meme evolve out of the original meme